# Corporate Overview

*The human side of*
**T E C H N O L O G Y™**

## Background

**consulting, Inc. (ea)** was founded in 1990 with a corporate office in Folsom, California, and an Offshore Development Center in Malaysia. ea is a strategic IT solutions and services partner to Fortune 1000 clients, across corporate and public sectors. ea is a certified SAP Services Partner with extensive vertical industry knowledge and experience, **focusing in the Utilities and Public Sector best practices.** ea has a well-established presence with historical success in managing global IT services since 1990, including ERP implementation, infrastructure management, upgrades and application outsourcing. Microsoft, IBM and other IT strategic providers have partnered with ea to deliver complete suite of ERP solutions and support services. ea's proven global delivery model is backed by CMMi® Level-5 quality and maturity standards, and the ISO9001:2000 assessments and policies.

ea has been twice listed on the Inc. 500 as one of the fastest growing companies in the country. ea has also been listed consecutively on the Global Services (GS) 100 Index 2006-2009, as one of the World's Top 100 Most Innovative Service Providers and recognized as one of the top 50 Technology Companies in the SARTA Tech Index 2005-2009.

## Competencies

ea has a pool of experienced senior consultants and developers, with core competencies in a variety of development languages, including SAP (ABAP, BASIS, Functional), .NET, J2EE, Oracle and SQL; on platforms such as i5/OS, Unix and Microsoft Solutions. ea has a dedicated pool of specialized and highly qualified technical people, both US and Malaysia, to carry out software development projects and provide 24x7 round-the- clock remote managed services. ea's supporting team will manage your mission-critical systems over a secure connection to our world-class 24 x 7 x 365 SAS 70 Certified data support center.

Whether you are in different geographies and time zones, have different cultures and languages, or use different processes and methodologies, ea ensures effective resource utilization and concise project definition. We work closely with you to increase communication efficiency, reduce your administrative overhead and substantially improve time-to-market.

## ea Core Services

ea delivers substantial, complex projects on time and within budget. We offer a comprehensive range of services to optimize system performance, streamline business processes, and improve productivity in the evolving market. ea addresses other value-added technology solutions such as enterprise data, application and infrastructure domains. We help you reduce the Total Cost of Ownership (TOC) of your IT infrastructure and enable you to accelerate and maximize your Return-On-Investment (ROI) in ERP solutions.

## Enterprise Resource Planning (ERP)

### SAP Implementation Services
- ECC6.0 Implementation
- BI / CRM /Portal Implementation

### SAP Assessment Services
- Maintenance Assessment
- Outsourcing Assessment
- Upgrade Assessment
- BW Assessment

### SAP Development Services
- ABAP Reporting/Basis Service
- PI Integration
- BI Reporting

### SAP Upgrade Services
- Version Upgrade Services to ECC6.0
- Technical & Functional Upgrade

### SAP HCM Solutions

## Infrastructure Management

### Application Management Services
- Application Service Provider (ASP)
- Application Management Outsourcing (AMO)
- On-Demand Services (ODS)
- Application Hosting (AH)

### Remote Management Services

## Application Outsourcing and Support Services

### Project Augmentation

### Upgrade Services

### Maintenance Services

### Technical 24x7 Support

### Functional 24x7 Support

## Offshore Capabilities & Market Readiness

ea successfully saves your management cost by effectively employing 24x7 round-the-clock workforces and capabilities. Our enterprise clients have utilized our consulting, upgrade and implementation services to optimize their organization's business processes. You can leverage our flexibility of 24x7 operations for hosting and managed services to supplement resources and increase cost savings. Some of our clients have been able to increase their revenue through improvements ea brought to their IT operations. ea deploys a proven global delivery model and provide a framework for reducing IT cost and time-to-market. Our primary focus is to create value relationships and effective engagement management such that organizations realize benefits beyond cost arbitrage. ea delivers consistently high-quality services to clients through our proven global delivery model. This model is backed by CMMi® Level-5 quality and maturity standards, the ISO9001:2000 assessments and policies, technical training, skills enhancement, staff development, quality frameworks, documentation etc. ea helps you to accelerate results, achieve a faster time-to-market, share risks which all combine to cost reductions.

**1-Pay-Plan**   **UtilityWorks™**